

****LUTON, Bedfordshire residents ONLY, LOCATION: ON-SITE; LUTON, BEDFORDSHIRE****

Offering Level 4 qualification in Sales Executive

An AMAZING opportunity has arisen to join our fast-paced, IN-STORE, and video-led, telephone and face-to-face sales and marketing team. You'll be working with some of our well-established UK-based independent nursery stores (baby stores), and high street retailers (and online too). Communication is key - you will have had some social media presence or experience either via Facebook, YouTube, Instagram, Twitter, or TikTok, and you may have a growing number of FOLLOWERS - not a requirement but a bonus! Someone who has the passion to be a part of a business that delivers advanced technological baby products for the NEW generational parents - for tomorrow's parents. You do not need corporate experience but a bubbly personality - enjoys communicating (fluency in English is a must). We offer **ON-SITE**, remote-based product training, and field-based guidance. We here believe that our success depends on your success, therefore it is in our best interest to help you become a top-level sales performer. The sales Executive role will involve representing our brand and products to the retailers and the public with honesty and enthusiasm.

Sales Acquisition – includes dealing with customers face to face in-store and or via video and on social media, to the public, retailers, and customers directly. Answering questions for customers regarding products such as parts and how things work and tailoring the sales pitch to suit them - training provided. Working with an enthusiastic attitude and empathy. Working towards individual targets. Meeting with retailers via video calls and face-to-face to discuss product features and pricing lists.

You will receive product training plus ongoing guidance and support. Our Sales Executive's ideal candidate will have:

- A can-do attitude and self-motivated
- A willingness to learn
- Adaptability and flexibility – prepared for anything
- An ability to thrive in an enthusiastic and driven environment
- Excellent communication skills
- A positive attitude and openness
- Outstanding customer service skills
- A passion for new products and innovation

****Travel expenses paid for visits to retail outlets****

****Recognition, rewards, and awards for hard work****

- Access to one-on-one ongoing mentoring and support on-site in **LUTON** and or via video or telephone chats

- Have the opportunity to learn and grow at your own pace

- Ongoing help and guidance with personal development

- Our top performers will be rewarded

****This Sales Executive role leads to a Level 4 Undergraduate Degree (with certification)****

18-month contract 30 hours p/w with 6 hours of quiet research and revision time remotely

Entry requirements:

- Good English and Grammar essential

- A-C GCSE in Mathematics, English Literature & Language, Sciences, Geography, (and preferably, Computer Studies, Business Studies, but not a requirement)

- A-Levels (1/1+) at A-C or AS-Level (1-2+) at A-C or equivalent

You'll be working with a team of 5-10+ people in the UK and many others in the industry, based all around the UK, Ireland, European countries, the USA, the Middle East along with The Far East.

All transportation costs covered by us and traveling up and down the country (UK) will be required of you as well as to Germany, China, USA, and other nations.

You will be working in LUTON, at our physical store unless you go away on trade-show visits.

*Phone line provided

*Training provided

*Uniform provided

*Equipment provided

If you have any questions regarding this role or the salary we are offering, please feel free to email us at recruitment@ecoprms.com or call us on 02034328171

CLOSING DATE: 22/06/2023